聯邦銀行
UNION BANK OF TAIWAN

Union Bank of Taiwan

Financial Results of 1H21

August 5th, 2021

DISCLAIMER

- This presentation is provided by Union Bank of Taiwan ("UBOT").The information contained within is not audited or reviewed by any accountant or any independent third party. Users should read this material in conjunction with all other public financial and operational information filed to the competent authorities by UBOT. While we endeavor to provide accurate, complete and consistent information herein, UBOT makes no guarantee or warranties as to the accuracy or correctness of all the material contained. After this presentation is released to the public, we undertake no obligation to update any relevant data to reflect any change hereafter.
- Users should also notice that this presentation may contain forward-looking statements. Statements that are not historical facts, including statements relating to the implementation of strategic initiatives, future business development and economic performance are forward-looking statements. By their nature, forward-looking statements involve uncertainties, risks, assumptions and other factors that could cause actual developments and results to differ materially from our statement in this presentation. These factors include, but not limited to, regulatory developments, competitive conditions, technological developments, general economic conditions and management changes.
- The information, statements or opinions in this presentation do not constitute a public offer under any applicable legislation or an offer to sell or solicitation of an offer to buy any securities or financial instruments or any advice or recommendation respect to such securities or other financial instruments. UBOT and its affiliates representatives, no matter for their negligence or any other reasons, should not be liable for any loss or damages arising from the use of or interpretation by others of information contained within this presentation or any matter related to this document.

Financial Highlights of 1H21

- Steady growth of business
  - Net income for the month ended June 30, 2021, was 2,307 million, increased 67.05% YoY, Operating revenue was 8,084 million, increased 19.23% YoY.
  - EPS was 0.75 in 1H21, compare with 0.29 in 1H20 , increased 158.62% YoY.
  - Net interest income was increased 14.47% YoY.
  - Net fee income was increased 4.95% YoY.
  - Total deposits (avg. balance) was increased 12.16% YoY .
  - Total loans (avg. balance) was increased 13.09% YoY.
  - Valid cards in 6 months was increased 1.22% YoY, Operating income was increased 16.91% YoY.
- Capital is adequate and robust
  - CAR was 15.86%, Tier 1 ratio was 13.86%, and CET1 ratio was 10.72% as of June 30, 2021.
- Good asset quality and overdue loan coverage
  - NPL was 649 million, NPL ratio was 0.14%, and NPL coverage ratio was 788.95% as of June 30, 2021.

- 2Q21 are un-audited numbers
- CAR, Tier 1 ratio and CET1 ratio of 2Q21 are un-audited, standalone numbers

聯邦銀行
UNION BANK OF TAIWAN

Revenue and profit- Consolidated

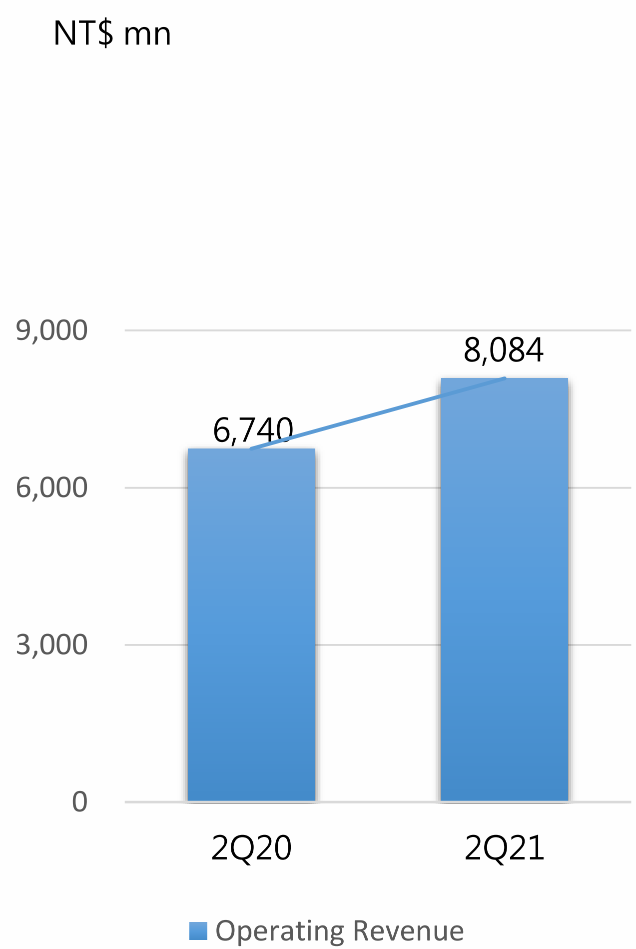
NT$ mn, %

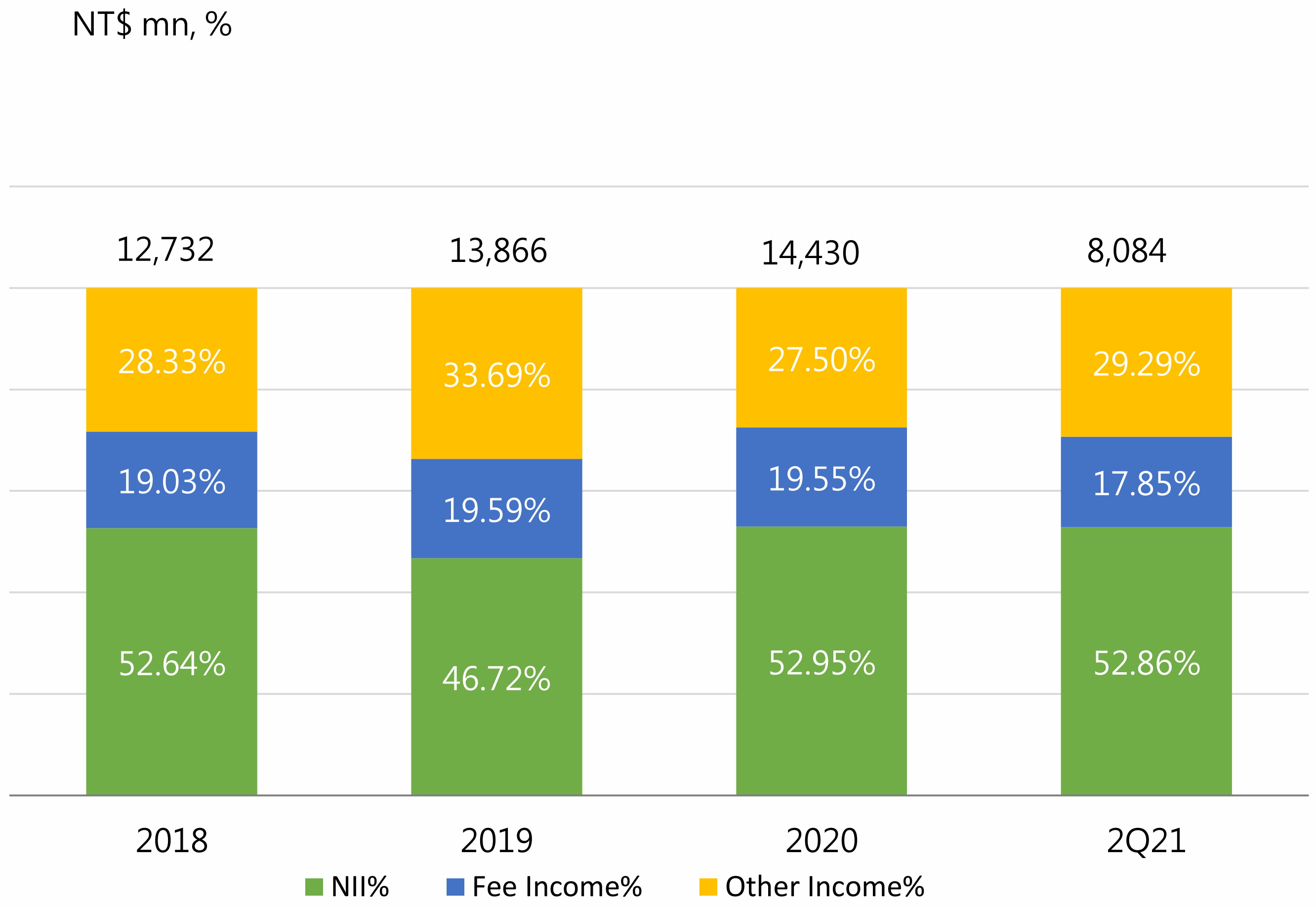
Items	2Q21*	2Q20	Diff. %*
Net interest income	4,273	3,733	+14.47%
Net fee income	1,443	1,375	+4.95%
Net other income	2,368	1,672	+41.63%
Operating revenue	8,084	6,780	+19.23%
Pre-Tax Income	2,620	1,586	+65.20%
Net Income	2,307	1,381	+67.05%
EPS (in NT$dollar)	0.75	0.29	+158.62%

- 2Q21 are un-audited numbers

聯邦銀行
UNION BANK OF TAIWAN

Net Revenue Breakdown- Consolidated



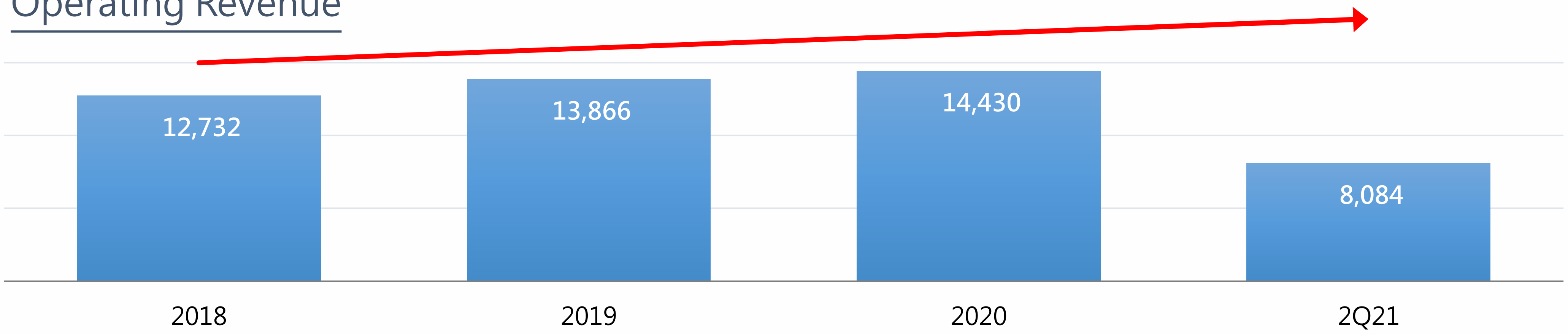


- 2Q21 are un-audited numbers

Financial Performance- Consolidated

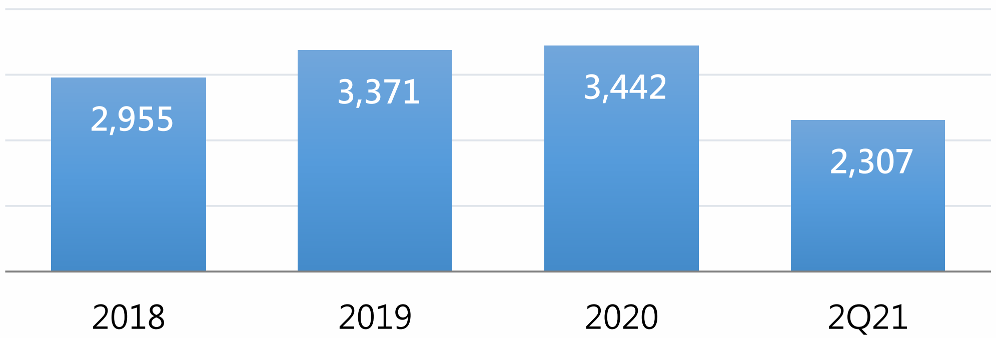
Operating Revenue

NT$ mn



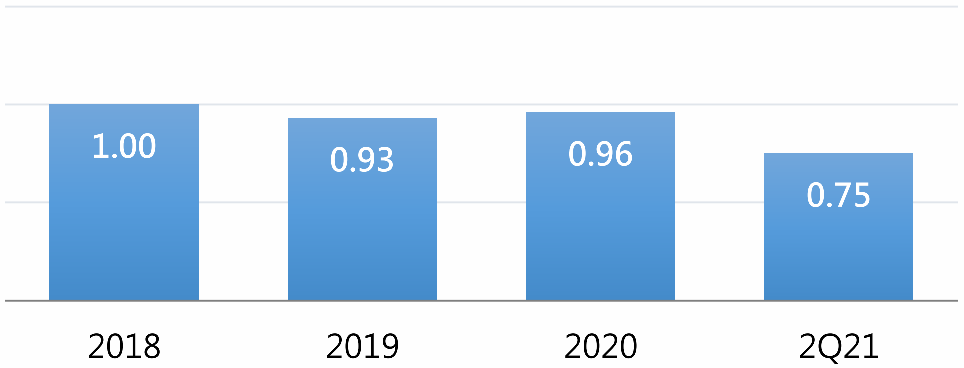
Net Income

NT$ mn



EPS

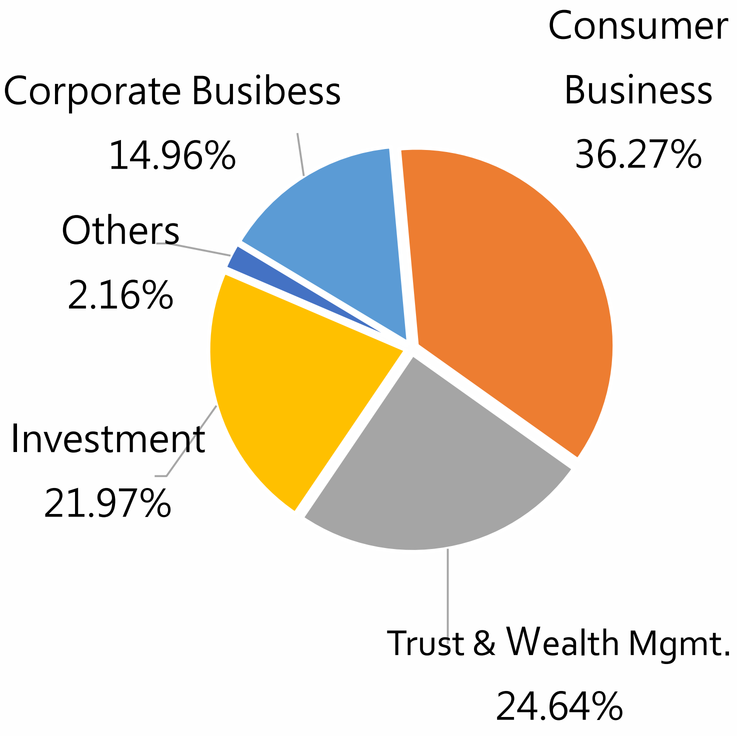
NT$ dollar

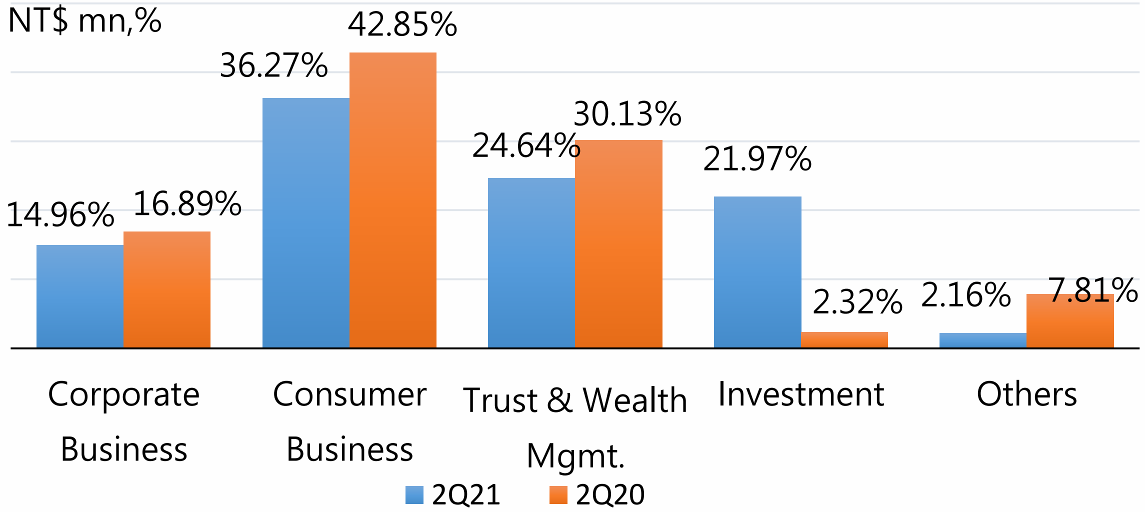


- 2Q21 are un-audited numbers

聯邦銀行
UNION BANK OF TAIWAN

Operating revenue analysis- Alone





Items	2Q21 revenues	2Q20 revenues	Diff.Amt
Corporate Business	1,037	952	▲ 85
Consumer Business	2,515	2,414	▲ 101
Trust & Wealth Mgmt.	1,708	1,698	▲ 10
Investment	1,523	131	▲ 1,392
Others	150	440	▼ (290)

- 2Q21 are un-audited numbers

聯邦銀行 UNION BANK OF TAIWAN

Business Performance

NT$ mn, %

Items	2021.6.30	2020.6.30	Diff.Amt	Diff. %
Total deposits (avg. bal.)	629,341	561,124	▲ 68,217	▲ 12.16%
Demand deposits	288,554	238,204	▲ 50,350	▲ 21.14%
Time deposits	257,467	245,978	▲ 11,489	▲ 4.67%
Foreign exchange deposits	83,320	76,942	▲ 6,378	▲ 8.29%
Total Loans (avg. bal.)	451,776	399,479	▲ 52,297	▲ 13.09%
Corporate loans	186,335	168,041	▲ 18,294	▲ 10.89%
Consumer loans	265,441	231,438	▲ 34,003	▲ 14.69%
Indirect Finance (end bal.)	24,400	24,862	▼ (462)	▼ (1.86%)

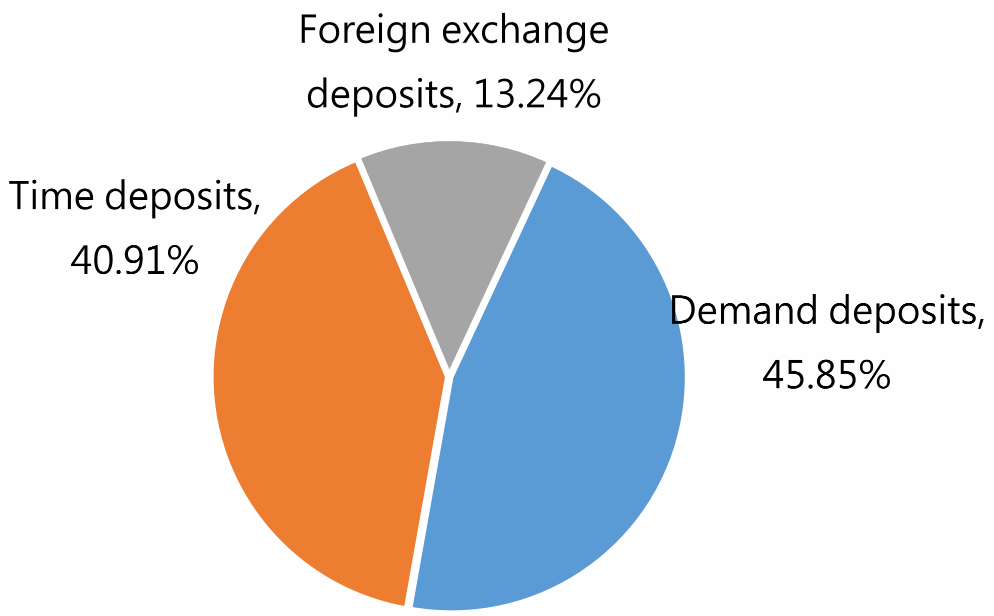
- Preliminary figures of Jun. 2021

聯邦銀行 UNION BANK OF TAIWAN

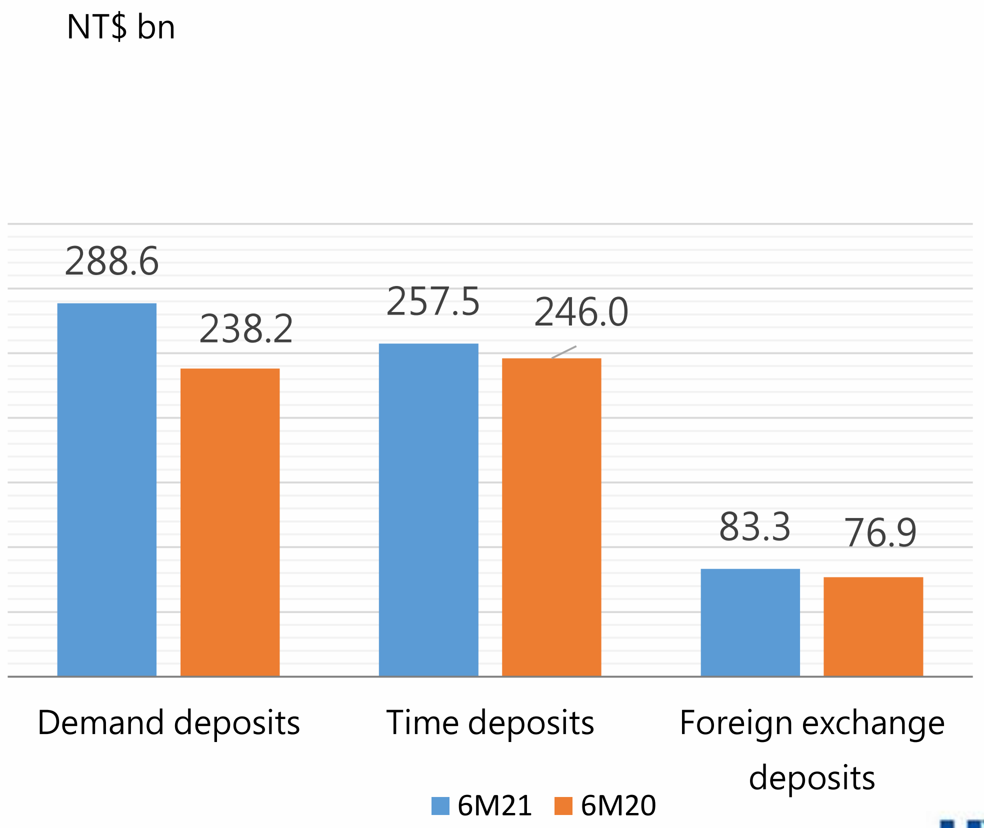
Deposits analysis

Total deposits (avg. bal.)

TWD$ 629.4 billion



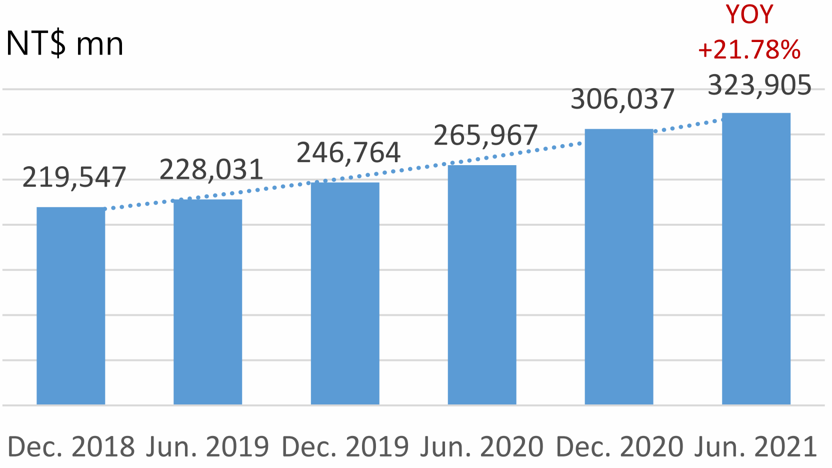
YoY Comparison



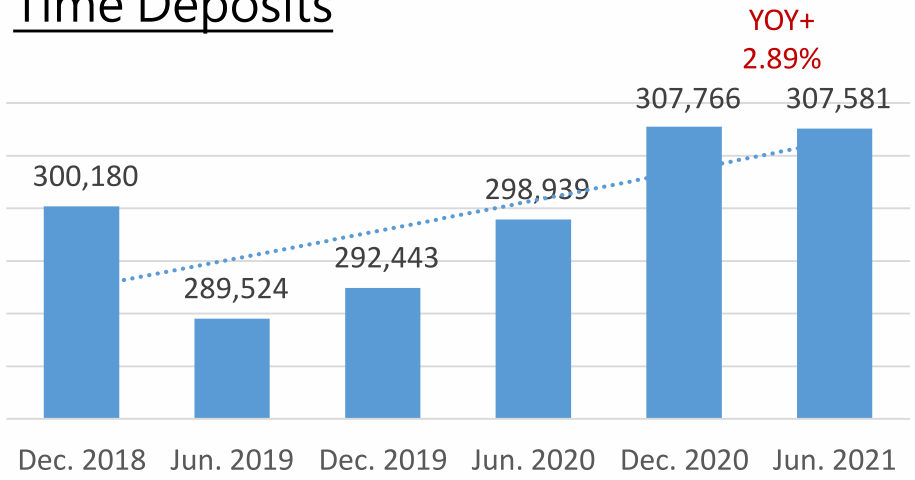
■ Preliminary figures of Jun. 2021

Deposits balance steady growth

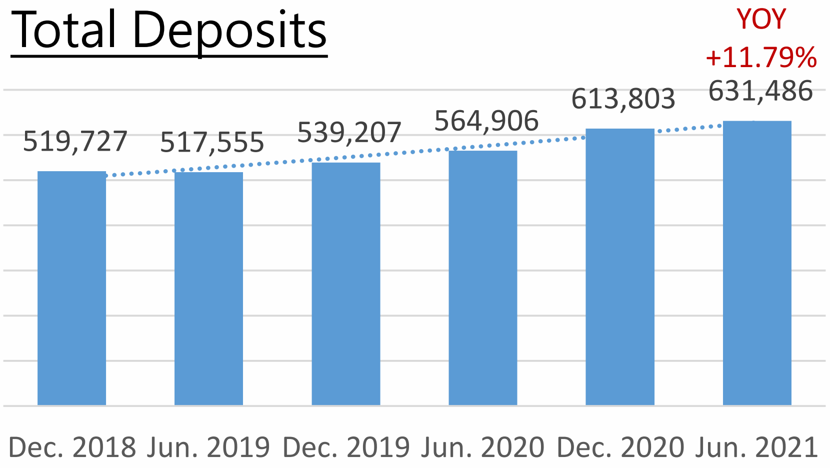
Demand Deposits



Time Deposits



Total Deposits



Items / Date	End of 2018	End of Jun. 219	End of 2019	End of Jun. 2020	End of 2020	End of Jun. 2021
Demand deposits	219,547	228,031	246,764	265,967	306,037	323,905
Time deposits	300,180	289,524	292,443	298,939	307,766	307,581
Total deposits	519,727	517,555	539,207	564,906	613,803	631,486
Portion of demand deposits	42%	44%	46%	47%	50%	51%

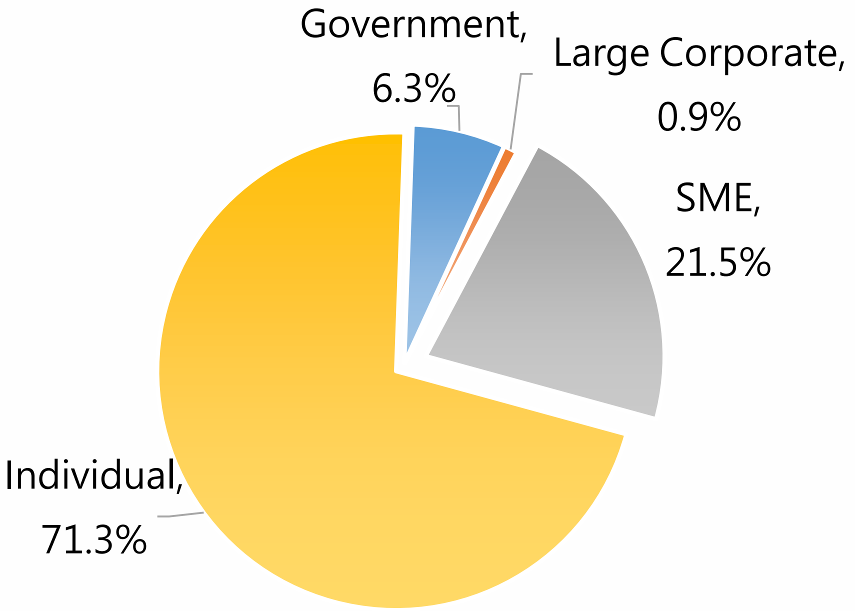
- Preliminary figures of Jun. 2021

聯邦銀行 UNION BANK OF TAIWAN

Loans analysis

Total Loans

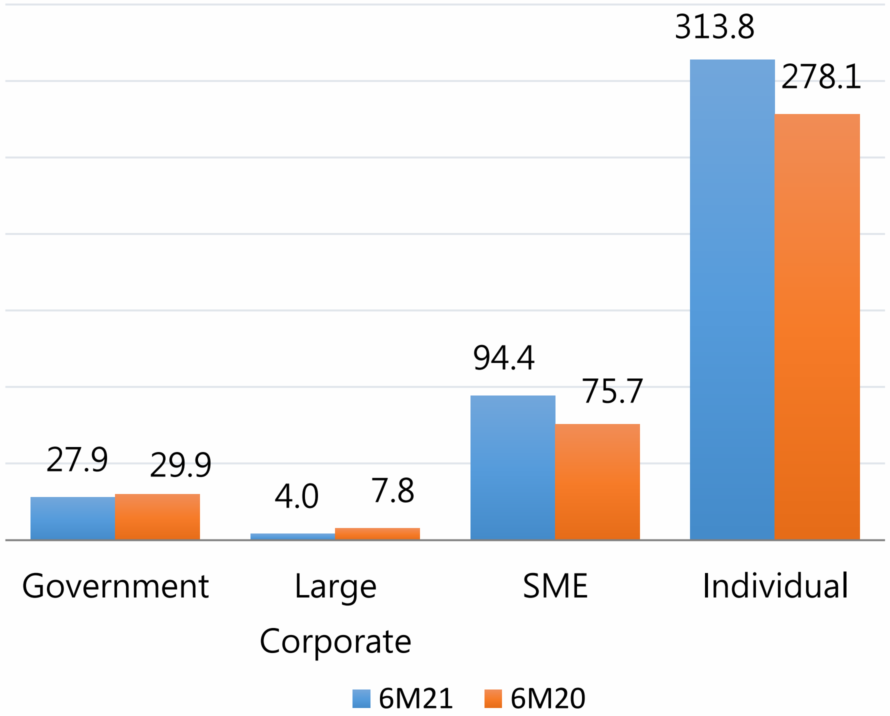
TWD$ 440.1 billion



■ Preliminary figures of Jun. 2021

YoY Comparison

NT$ bn

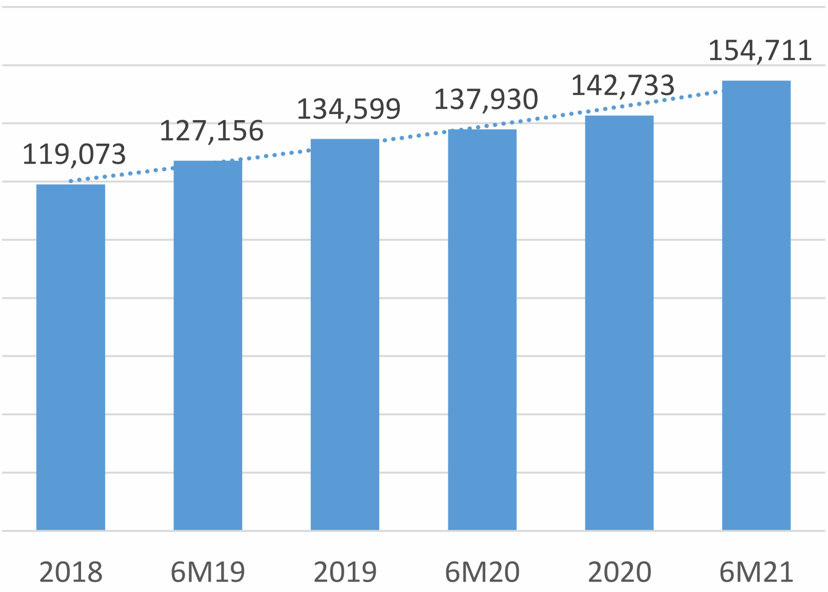


聯邦銀行 UNION BANK OF TAIWAN

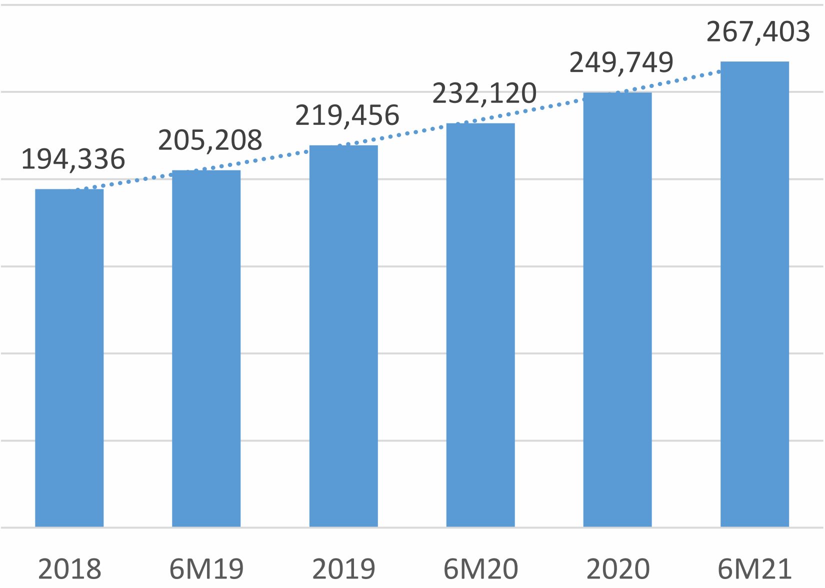
Loans balance steady growth

Corporate Loans

NT$ mn



Consumer Loans



- Government Loans is excluded from Corporate Loans.
- Preliminary figures of Jun. 2021

聯邦銀行 UNION BANK OF TAIWAN

Business Performance

Cards, NT$ Mn,%

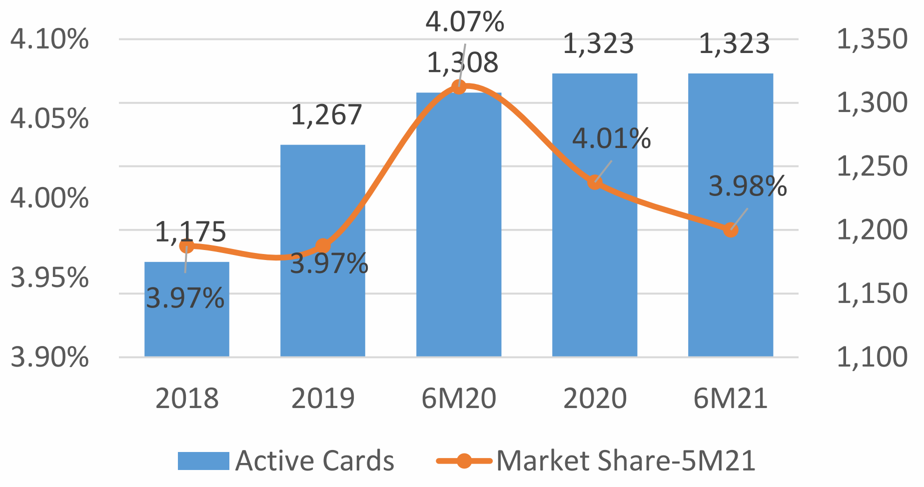
Items	Jan. to Jun. 2021	Jan. to Jun. 2020	Diff. Amt	Diff. %
Valid cards in 6 months	1,323,492	1,307,595	▲ 15,897	▲ 1.22%
Cards outstanding	2,192,196	2,192,562	▼ (366)	▼ (0.02%)
Operating income	1,811	1,549	▲ 262	▲ 16.91%
Value of transactions	48,342	44,985	▲ 3,357	▲ 7.46%
Value of acquiring	40,257	31,332	▲ 8,925	▲ 28.49%
Accounts Receivable	15,429	15,030	▲ 399	▲ 2.65%
Card account credit balance	8,232	7,279	▲ 953	▲ 13.09%
Revolving banlance	5,326	5,494	▼ (168)	▼ (3.06%)
NPL over 90 days	26.744	30.076	▼ (3.332)	▼ (11.08%)
NPL Ratio over 90 days	0.17%	0.20%	▼ (0.03%)	▼ (15.00%)

- Preliminary figures of Jun. 2021

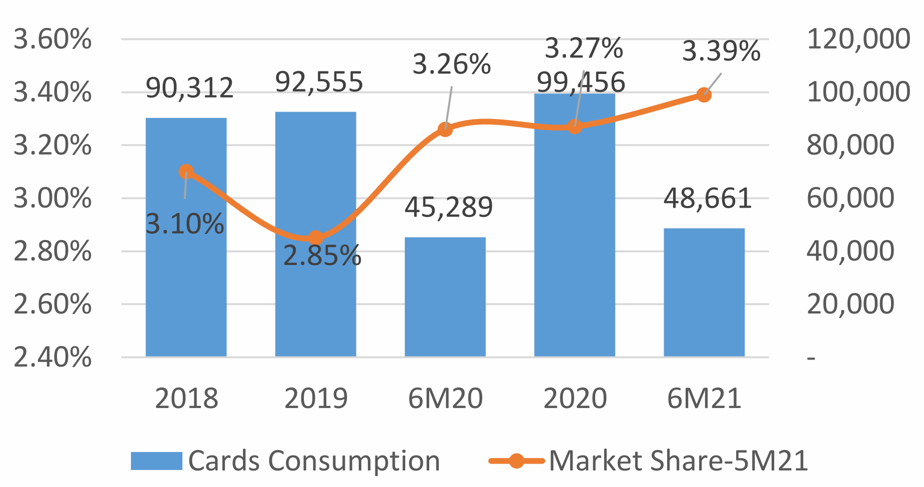
聯邦銀行 UNION BANK OF TAIWAN

Credit Card Business Breakdown

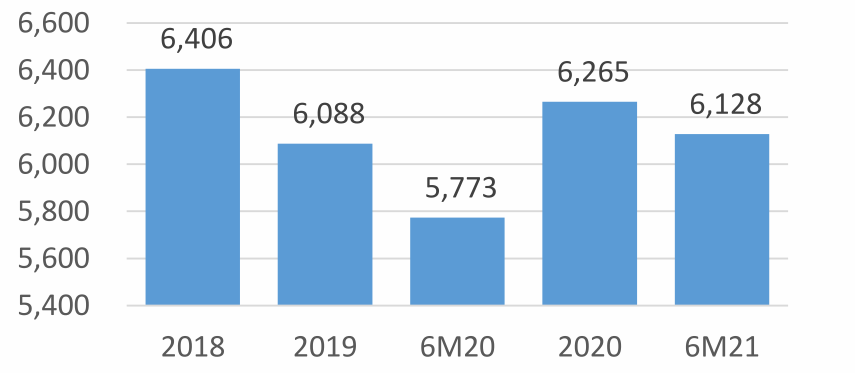
Active Cards



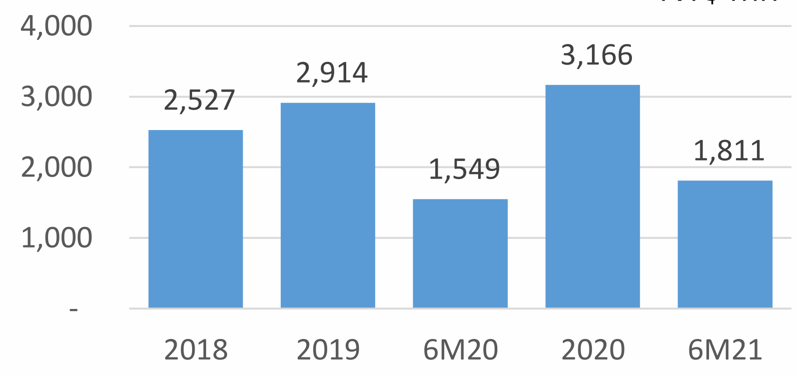
Cards Consumption



Per Card Spending (Monthly)



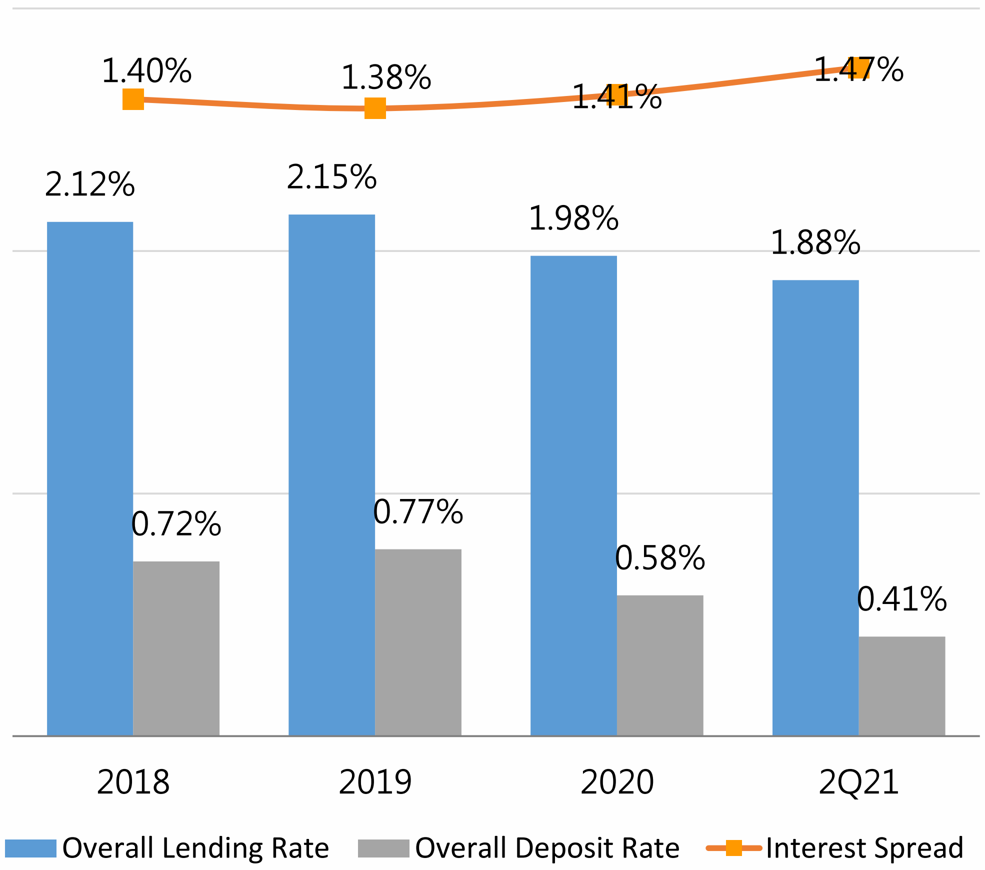
Gross Fee Income

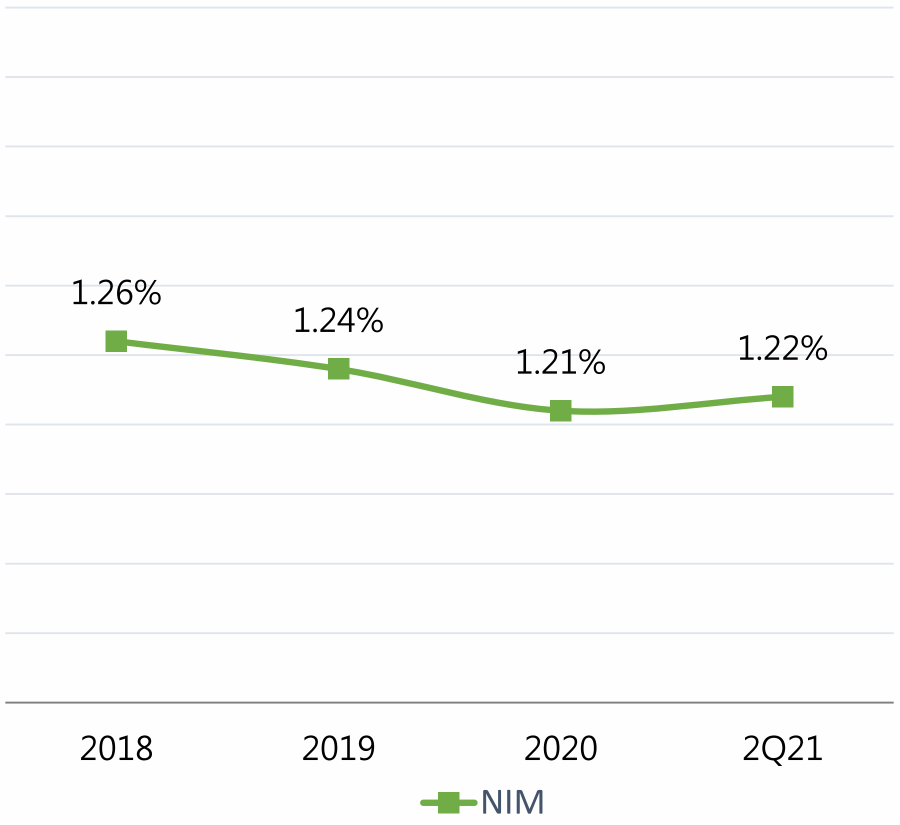


- 6M21 is self-settled, and the other proportion refers to the disclosure of important credit card information of the Banking Bureau

聯邦銀行 UNION BANK OF TAIWAN

NIM and Spread- Alone





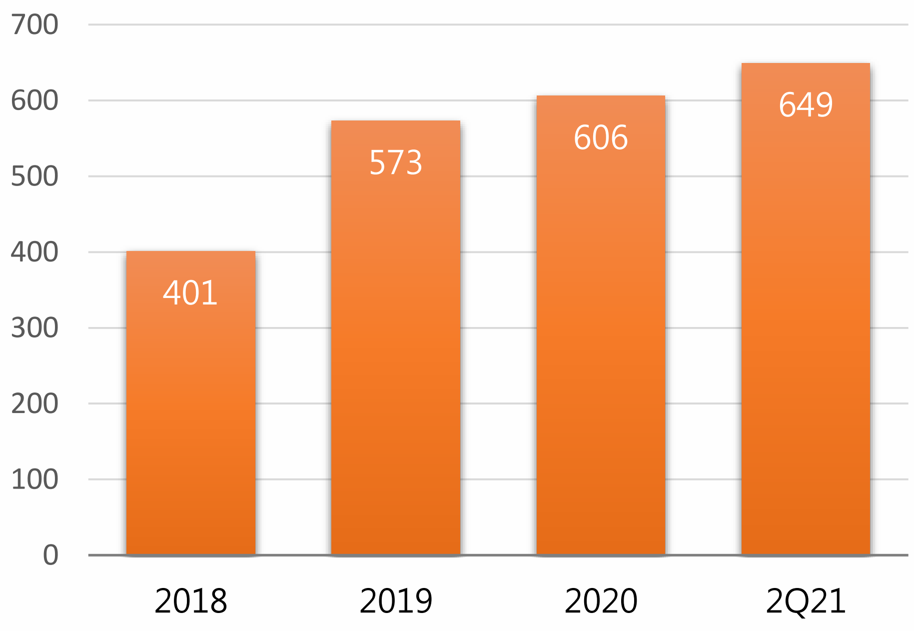
- 2Q21 are un-audited numbers

聯邦銀行
UNION BANK OF TAIWAN

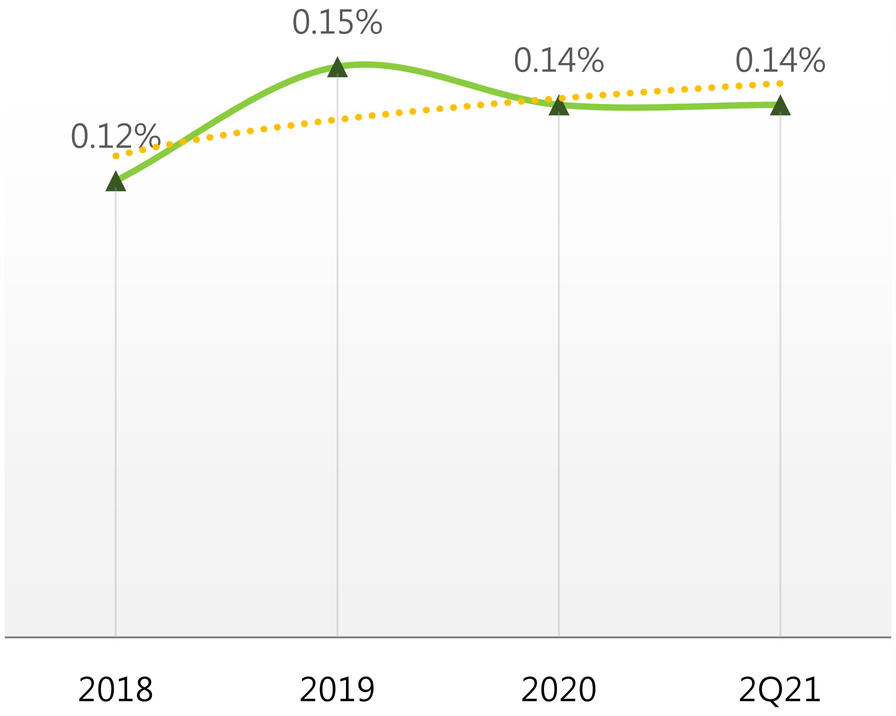
Assets Quality

NPL

NT$ mn,%



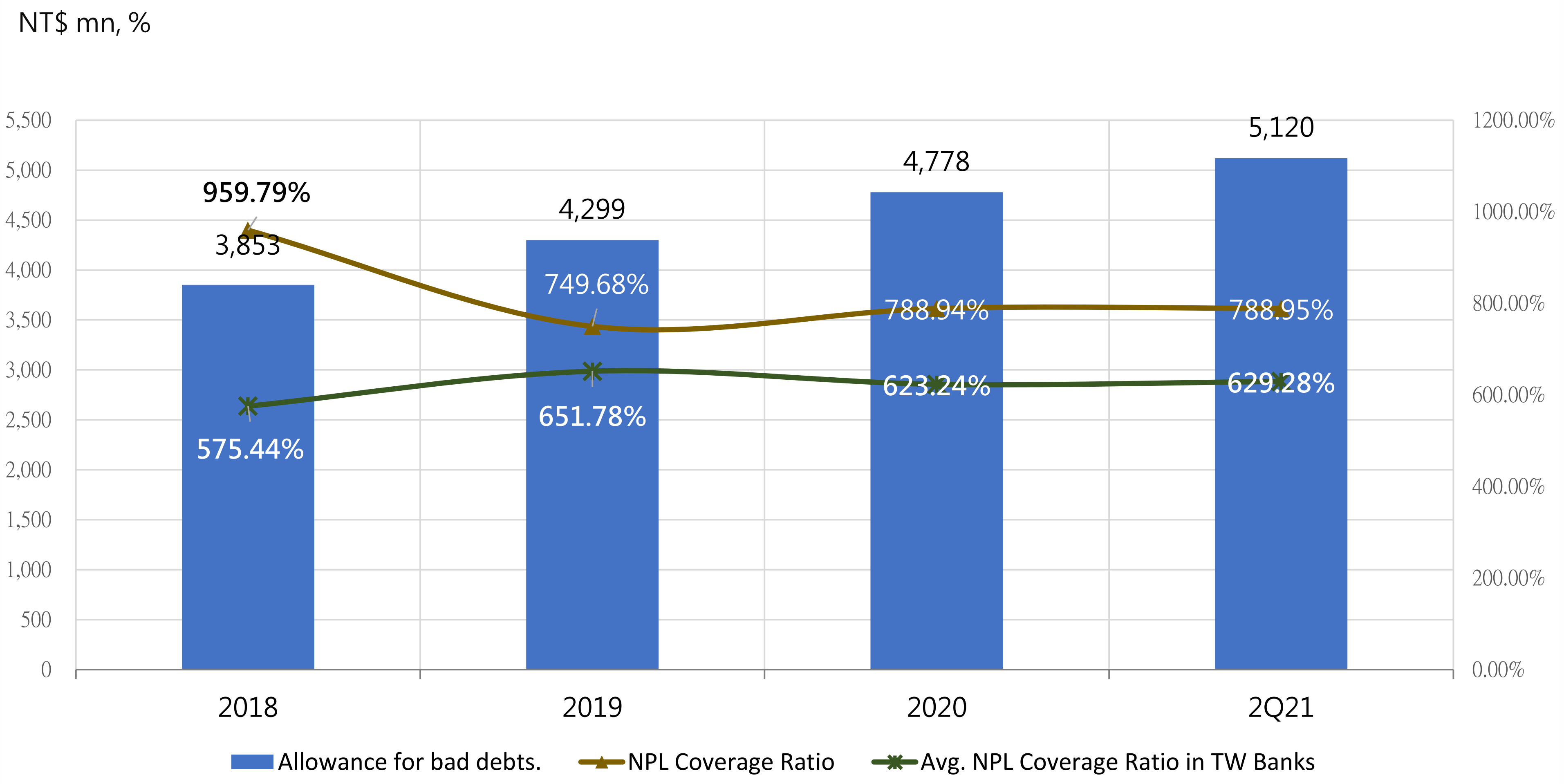
NPL Ratio



- 2Q21 are un-audited numbers

聯邦銀行
UNION BANK OF TAIWAN

Assets Quality (Conti.)

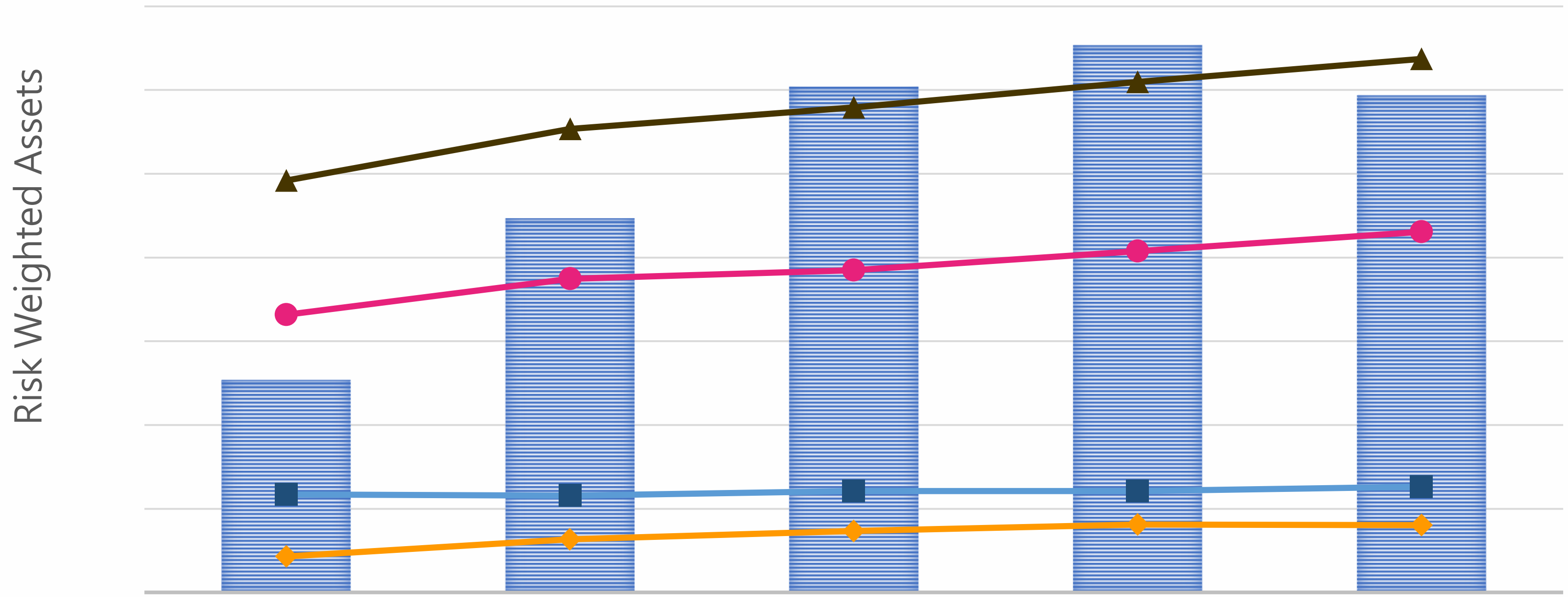


- Avg. NPL Coverage Ratio in TW Banks of 2Q21 was from FSC Statistic of May 2021.

聯邦銀行 UNION BANK OF TAIWAN

Capital Adequacy

NT$ thousand

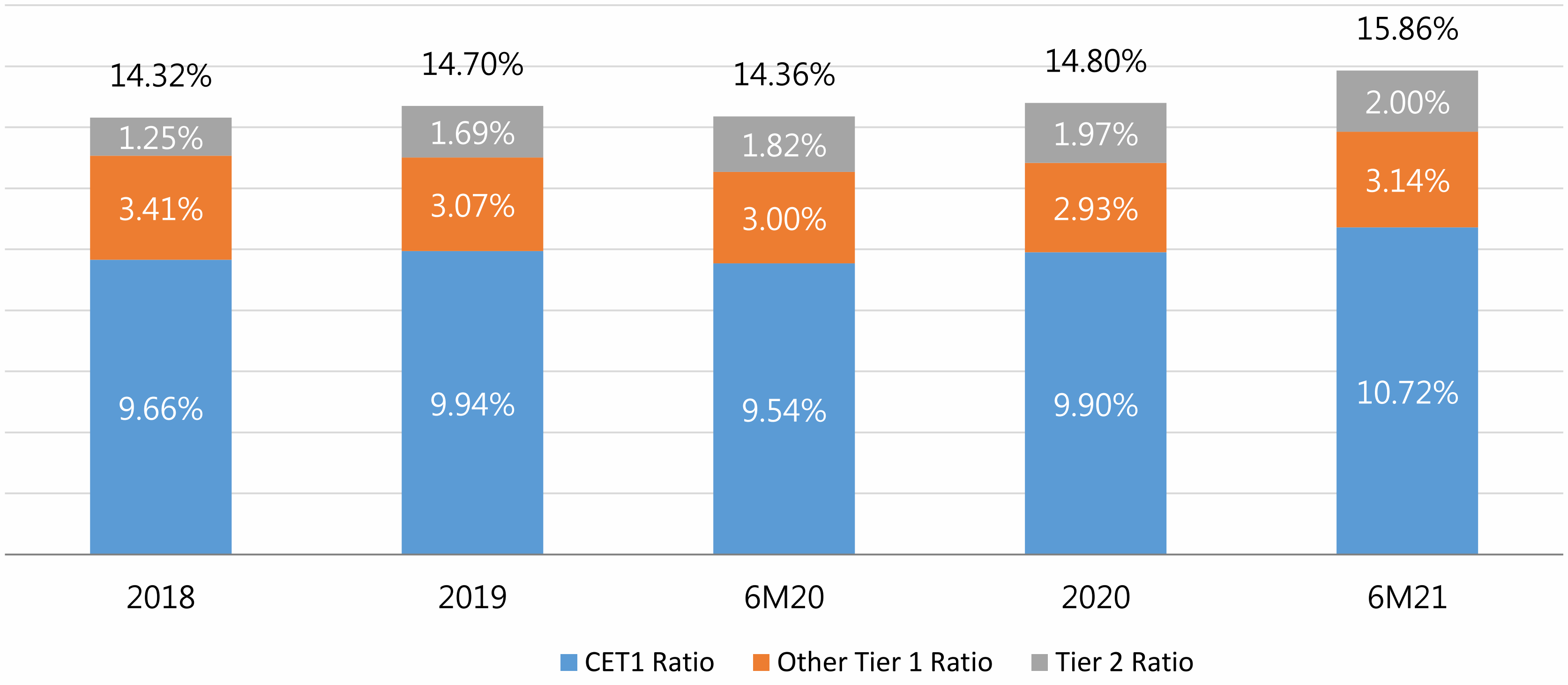


	2018	2019	6M20	2020	6M21
Risk Weighted Assets	343,502,955	376,603,339	403,524,459	411,994,724	401,729,409
Common share	33,172,535	37,440,298	38,490,875	40,774,470	43,083,253
Other tier 1 capital	11,720,972	11,559,375	12,099,090	12,096,138	12,614,848
Tier 2 capital	4,310,985	6,347,470	7,337,300	8,100,742	8,036,254
Regulatory capital	49,204,492	55,347,143	57,927,265	60,971,350	63,734,355

- Preliminary figures of Jun. 2021
- BIS of Union Bank standalone.

聯邦銀行 UNION BANK OF TAIWAN

Capital Adequacy Ratio



- Preliminary figures of Jun. 2021
- BIS of Union Bank standalone.

聯邦銀行
UNION BANK OF TAIWAN